

Date: March 21, 2019
To: Select Berkshire Hathaway GUARD Producers
Subject: Now Considering Bars & Taverns for Workers' Comp

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In our ongoing effort to be your go-to market for an even broader range of business, we are pleased to announce a change in our underwriting appetite. Effective immediately, we are now entertaining Workers' Comp submissions for [bars and taverns](#) in all states except Massachusetts* at this time. Local establishments are preferred. Night clubs and risks that provide bottle service or require door security will not be accepted. All standard underwriting guidelines apply.

Questions? Contact your **Field Representative** or **Producer Relations Advisor**.

As always, thanks for doing business with Berkshire Hathaway GUARD Insurance Companies. We look forward to reviewing more of your submissions!

*Our filing is still pending approval.

*No dance floors
live music
Security*

50% or more liquor receipts



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