Tough product exposures?

We have your admitted solution.

At Berkley Marketplace, we specialize in understanding the unique characteristics of protecting businesses with complex and challenging product exposures. We combine decades of experience with a passion for helping our customers manage risk so they can grow their businesses with confidence.

We offer both admitted and non-admitted General Liability and Excess/Umbrella insurance on a stand-alone basis targeting medium to higher hazard product risks. Coverage can be tailored to meet your clients' needs with capacity up to $2m/$4m (Primary) and up to $5m (Excess/Umbrella). For more information, please reach out to us.

Tailored Coverages

Berkley Marketplace helps protect a business if someone is injured or property is damaged while utilizing your product. Our General Liability coverage options also include:

- Full CGL (Commercial General Liability)
- Deductibles or Self-insured Retentions
- Split Retention Capability
- Occurrence or Claims-made forms
- Manuscript coverages
- Composite rating

Excess / Umbrella Limits

If your business requires added protection, you can add our excess / umbrella coverages, which offer:

- Catastrophic liability coverage
- General Liability & Products Coverage
- Policy limits up to $5m (only over our primary GL coverage)
- Follow form Excess or Umbrella

Targeted Classes of Business

(Minimum premium-$50,000, Sales over $10m and up to $2b)

Manufacturer/Wholesalers/Distributors/Importers of the following:

- Valves
- Heavy machinery
- Exercise and sporting goods
- Lifting equipment (i.e., fixed overhead cranes)
- Consumer goods
- Industrial and commercial products
- Auto parts
- Food (not meat/seafood)
- New ventures, new products, new technologies and even some non-renewals

Truly Dedicated Services

- Dedicated underwriting specialists experienced in handling medium to higher hazard product risks.
- Dedicated claims specialists experienced in handling complex product claims (single point of contact from first notice of loss to resolution)

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