

# Casualty Practice Overview

## HELPING OUR RETAIL PARTNERS WIN CASUALTY

CRC Group is committed to bringing you more. More service. More value. More expertise in more industries. Placing tough accounts is table stakes for wholesale brokers. At CRC Group, we are committed to helping our retail partners win, so we have developed a suite of tools, resources, and solutions to do just that.

Additionally, CRC Group's combined size and scope allow us to meet the wide range of your insured's needs and provides a wealth of expertise and experience that empowers you to access better casualty solutions.

<b>\$1.2B+</b> CONSTRUCTION PREMIUM	<b>365</b> CASUALTY MARKETS
<b>\$3.5B+</b> CASUALTY PREMIUM	<b>247K+</b> CASUALTY INSURED
<b>\$10.6B+</b> CRC GROUP PREMIUM	<b>470+</b> CASUALTY PRODUCERS

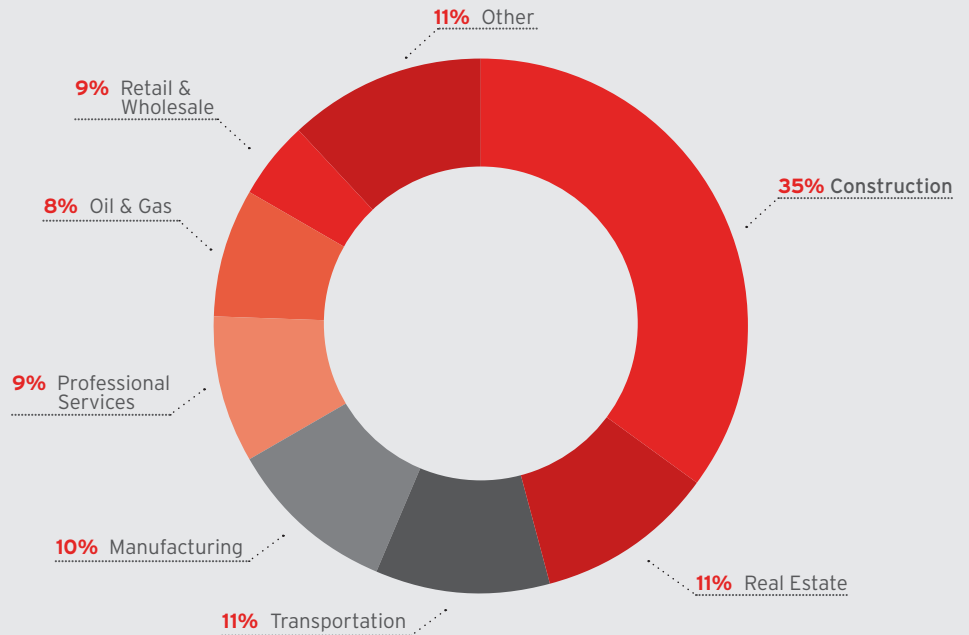
### TOP 5 INDUSTRIES

- Construction
- Real Estate
- Transportation
- Manufacturing
- Professional Services

### TOP 5 PRODUCTS

- Excess Liability
- General Liability
- Umbrella
- Workers Compensation
- Product Recall

### TOP INDUSTRIES



# Insurisk Exclusive Casualty Facilities



## PHARMANUTRA+

Pharmanutra+ is Insurisk's exclusive product for dietary supplement insurance. With ISO based forms, first - class security, rapid quote turnaround time and up to \$10M Primary with Excess available, Pharmacutra+ is an excellent solution for your Dietary Supplement Classes.

### Typical Classes Include:

- ▶ Dietary Supplements
- ▶ Natural Products
- ▶ Herbal Supplements
- ▶ Vitamins & Minerals
- ▶ Botanicals
- ▶ Sport/Energy Drinks
- ▶ Protein/Meal Replacement Products
- ▶ Formulators and Consultants
- ▶ Bedroom Performance Products
- ▶ Cosmeceutical Products Ingredients Suppliers
- ▶ Contract Manufacturers
- ▶ Animal Supplement Manufacturers/Distributors
- ▶ Direct Marketing Companies

For more information, including coverage enhancements, contact your CRC Group producer.



## CP25 SMALL CONTRACTORS

CP25 is CRC Group's exclusive and industry leading solution for your Small Contractors. CP25 provides the broadest coverage options in the marketplace, an A XV rated carrier, and industry leading claims service. CP25 delivers a program built to handle Commercial and Residential contracting risks with premiums from \$5,000 to \$25,000.

### Program Highlights

- ▶ Exclusive to CRC Group
- ▶ Occurrence Form
- ▶ 49 State Availability (New York Is Excluded)

### Primary Casualty Highlights

- ▶ Primary Limits of \$1M/\$2M/\$2M
- ▶ Defense Outside of Limits
- ▶ Standard Deductible of \$2,500
- ▶ Built-In Contractors Pollution Liability
- ▶ Practice Policies Only
- ▶ Minimum Premium: \$5,000
- ▶ Maximum Exposure: \$10M Gross Sales

### Excess Casualty Highlights

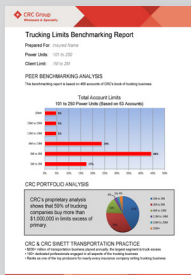
- ▶ Up to \$10M Lead Excess Capacity Available
- ▶ Minimum Premium Starting At \$750



Visit [CRCGroupIns.com](http://CRCGroupIns.com) to download detailed casualty facility overview documents including:

- ▶ Target Classes
- ▶ Important Exclusions
- ▶ Key Highlights and Features

# Exclusive Tools & Resources



## TRUCKING LIMITS BENCHMARKING

Using proprietary peer purchasing data, this report harnesses the power of big data to answer a fundamental question about trucking limits creating an advantage for our retail partners. The Trucking Benchmark Assessment Report helps our brokers quickly determine limits, improving decision making and accuracy for your clients who need trucking liability insurance. Additionally, it enables us to show the risk tolerance of the insured's peers with similar profiles.



## STATE OF THE MARKET REPORTS

When you work with CRC, you get first access to our industry leading resources like State of the Market Reports. Every month, we deliver an in-depth report on a specific coverage or industry filled with the latest information from experts and industry leaders. These reports are available to be shared with your insureds to help brand you as the expert with access to the best information.



## CUSTOM PROPOSALS

Gain the advantage with your insureds by putting CRC Group's custom proposals to work for you. Developed by your CRC Group experts, these custom proposals are informative and full of relevant information from our brokers that will make it look like you spent hours preparing a custom proposal for your client. The proposals feature your client's logos and are completely customizable.

COMMERCIAL SOLUTIONS



Casualty  
Property  
ExecPro  
Environmental  
Transportation  
Binding  
Transportation Binding  
Personal Lines



GROUP & INDIVIDUAL SOLUTIONS



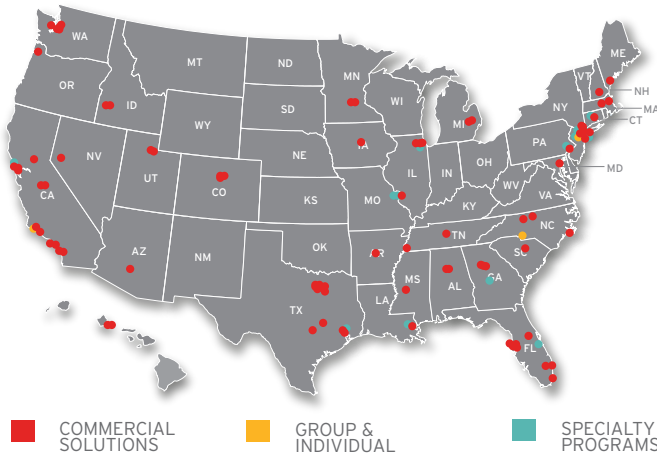
SPECIALTY PROGRAMS



5Star  
Negley  
Target  
SHU  
ABC  
Ethos  
Pro-Praxis  
Huntersure  
ChemPlan  
FEDS



OFFICE LOCATIONS



GROUP STATISTICS

**\$10.6B+**

WRITTEN PREMIUM

**806K+**

INSUREDS

**2,400+**

ASSOCIATES

**1100+**

PRODUCERS









**90**

OFFICE LOCATIONS

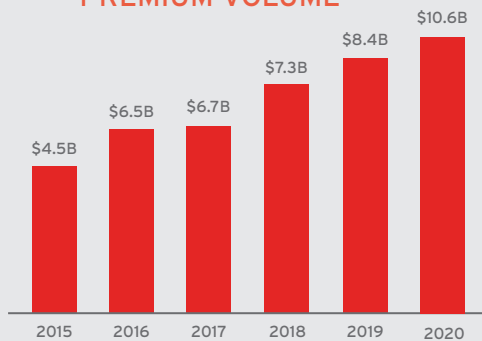
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PRACTICE GROUPS

PRACTICE GROUPS

 CASUALTY <b>\$4.2B+</b>	 PROPERTY <b>\$3.1B+</b>	 EXECPRO <b>\$2B+</b>	 TRANSPORTATION <b>\$950M+</b>
 ENERGY <b>\$527M+</b>	 P&C BINDING <b>\$900M+</b>	 PERSONAL LINES <b>\$178M+</b>	 HEALTHCARE <b>\$982M+</b>

PREMIUM VOLUME



BY PRACTICE

