



Healthcare Professional Services

“The Medical Professional Liability Insurance Specialists”



Markets & Programs

Portfolio of Services



Reasons to consider using the services of



1. **Specialization** – since being formed in 1990 HPSI has been focused solely on medical risks and the insurance products specific to that industry for the past 28 years.
2. **Experience** – our brokers have a combined 65+ years experience handling every type medical risk imaginable. We are here to help educate & protect your agency.
3. **Service** – HPSI is a family owned operation. Our staff consists of individuals with the enthusiasm & passion to help our agent partners become more successful.
4. **Results** – we are focused & target driven. Our specialization, experience & dedication to service means that we know how to get the job done right for you.
5. **Teamwork** – we consider the agents who work with us as partners. We fully recognize that we are working together to achieve a common set of goals.
6. **Ample Support staff** – the HPSI team consists of 4 primary account managers. There are an additional 16 staff members providing essential backup & support on a daily basis.
7. **Innovation** – we realize that if we are not moving forward we are falling back. We are constantly focused on new ideas, markets & programs to increase productivity.
8. **Insurance market accessibility** – our markets become your markets. Every market shown on the next page is instantly available to your agency. HPSI is “One Stop Shopping” at its best.
9. **Agency E&O backup** - we provide our agency partners with an additional layer of E&O protection by clearly explaining all aspects of any insurance policy we help place for you.
10. **Integrity & Professionalism** – we firmly believe in doing things the right way. There is a reason that HPSI is so highly regarded within the insurance industry.



HPSI MARKETS



Centurion

DIFFERENT WORKS

THE DOCTORS COMPANY

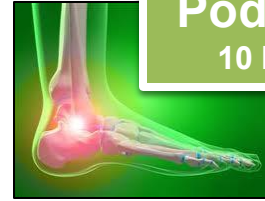




Medical Professionals – Individuals & Groups



Physicians & Surgeons
26 Markets for this Category



Podiatrists
10 Markets



Dentists & Oral Surgeons
11 Markets

**Physician Locum Tenens
Contract Staffing Agencies**
6 Markets



Physician Assistants
6 Markets

CRNA's
5 Markets

Nurse Midwives
3 Markets



**Other Miscellaneous Allied Healthcare
Providers (Individuals or Groups)**
14 Markets



Medical Facilities



MEDICAL Clinics of all Types 20 Markets for this Category



- General Medicine / Family Care Clinics
- Weight Loss Centers (including HCG)
- Pain Management Centers
- Hormone Replacement Therapy Clinics
- URGENT CARE Centers
- Multi Specialty (i.e. Chiropractors & Physicians)
- Family Planning Facilities
- Birthing Centers

Imaging Facilities 17 Markets



MedSpas / Aesthetic & Cosmetic Centers 11 Markets

Dialysis Centers 15 Markets



Ambulatory Surgery Centers 12 Markets



Sleep Centers 10 Markets



Medical Facilities



Allied Healthcare Staffing & Nurse Registries
11 Markets



Pharmacy (Retail & Wholesale)
5 Markets



Ambulance Services
Ground or Air
Emergency & Non Emergency
5 Markets

**Organ / Tissue / Blood
Storage Banks**
7 Markets



**Drug & Alcohol
Rehab Facilities**
11 Markets

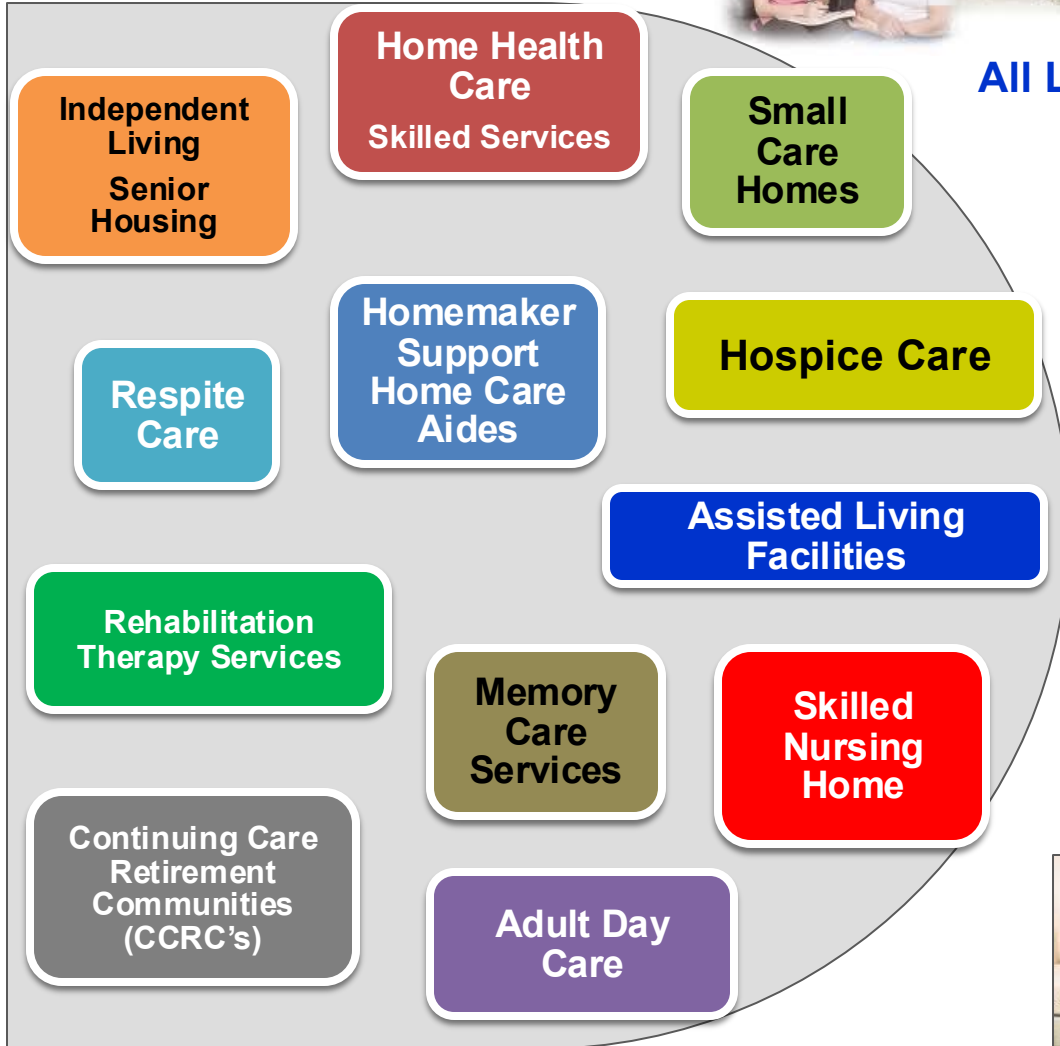


**Occupational / Physical / Speech Therapy
Rehabilitation Clinics**
11 Markets

**Methadone
Clinics**
5 Markets

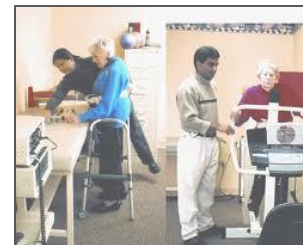


Aging Services



All Lines of Coverage Available:

- Professional Liability
- General Liability
- Property
 - Inland Marine
 - Crime
- Automobile Liability
- Excess Liability and/or Umbrella





Miscellaneous



MEDICAL DIRECTOR
Stand Alone Coverage
Administrative Duties
Indirect Patient Care
Direct Patient Care

EXCESS LIMITS

REGULATORY DEFENSE COVERAGE
HIPAA, EMTALA & STARK Proceedings
RAC AUDIT related to Billing Errors
Medical Board Proceedings

STAND ALONE TAIL

Network Security & Privacy Coverage
Data Security / Cyber Liability / Multimedia

MEDICAL BILLING E&O

Managed Care E&O

MANAGEMENT LIABILITY
D&O – Directors & Officers
EPLI – Employment Practices Liability
Fiduciary Liability

MEDICAL TRANSCRIPTION E&O

Healthcare Consultants & Other Medical Related E&O



Healthcare Professional Services, Inc.

“The Medical Professional Liability Insurance Specialists”

About Healthcare Professional Services, Inc. (HPSI)

Located northeast of downtown Atlanta, Georgia HPSI was established in 1990 and is an insurance brokerage specializing in *Medical Professional Liability Insurance*. HPSI is recognized as one of the largest wholesale brokers in the country devoted specifically to this class of business. The professionals at HPSI have over 65 years combined experience dedicated to medical professional liability insurance. As a wholesale brokerage, HPSI is able to obtain professional liability insurance for all types of medical practitioners and facilities. Our facility markets are, in most cases, able to provide general liability insurance, with some being able to offer full line packages. Whether an individual physician, group practice or clinic, or medically related facility, HPSI can help place your next medical professional liability insurance account.

Why HPSI?

- Over 1000 agents and brokers have come to utilize, trust and benefit from our services.
- Our reputation has been built upon prompt, professional service and the ability to access several different carriers at once. This unparalleled reputation for service, specialized focus, and the “One Stop Shop” approach, enables HPSI to cover the markets as needed.
- HPSI is committed to providing the necessary staff and services to continue providing the quality service our retail partners have come to expect.

Contact Us Today!



Fred Seilkop

fseilkop@hpsi-ins.com

Toll Free: (800) 423-1520 Direct: (678) 935-5036

Fax: (678) 935-5032

My Team consists of the following Professional Support Staff:

- **Jessica Maddox**
- **Debra Cooper**
- **Betsy Priest**