

## Management Liability

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### Lines of business:

Private and Non-profit Directors & Officers, Employment Practices Liability, Fiduciary Liability, Commercial Crime, and Kidnap & Ransom.

### Target Classes:

- Manufacturing
- Wholesale Distribution
- Construction
- Professional Services (not attorneys)
- Technology
- We can certainly entertain other industries such as transportation and non-profits!

### Capabilities:

- I only focus on New Business, so responses and quotes can be turned around quickly.
- We are actively offering 2-year deals on qualifying business.
- We can write well-established ESOPs that underwrite favorably.
- Coverage can be packaged or written on a stand-alone basis.
- Indications are available with only annual revenues and employee count
- Acceptance of adequate competitors' applications.
- Excess follow form capabilities.

### Recent Successes:

- Cherry Farm
  - 2,000 Employees
  - Revenue \$100M
  - \$3M D&O, \$2M EPL/FID, \$1M Commercial Crime – Separate limits
  - \$60K Annual Premium
- Commercial General Contractor
  - 215 Employees
  - Revenue \$72M
  - \$5M D&O, \$2M EPL/FID, \$1M Commercial Crime, \$100K K&R - Separate Limits
  - \$35K Annual Premium
- Wood Products Manufacturing
  - ESOP Risk
  - 45 Employees
  - Revenue \$8M
  - \$2M D&O/FID shared and Separate \$2M EPL
  - \$40K Annual Premium
- Bottled Beverage Manufacturing
  - \$10M D&O limits
  - \$10M Crime Limits
  - \$600M Annual Revenue
  - \$80K Annual Premium
- Engineering Firm
  - 115 Employees
  - Revenue \$16M
  - \$2M D&O/EPL/FID \$500k Commercial Crime - Separate limits \$50K Total Premium – Written on 2-year Policy
- Specialty Trade Contractor
  - 102 Employees
  - Revenue \$17.5M
  - \$1M D&O/EPL/FID/CRI - Separate Limits
  - \$10K Annual Premium - Written on 2-year Policy
- Stainless Steel Manufacturing
  - 32 Employees
  - Revenue \$10M
  - \$1M D&O, \$2M EPL/FID, \$1M Commercial Crime – Separate limits
  - \$20K Annual Premium
- Accounting Firm
  - 20 Employees
  - Revenue \$3M
  - \$2M EPL/FID, \$100K Commercial Crime – Separate limits
  - \$10K Annual Premium