

Utah Small Commercial Business

APPETITE GUIDE

A broad portfolio of capabilities to meet the needs of small business clients up to \$50,000 in written premium. There are many advantages to choosing The Hanover Small Commercial Advantage classes. You can expect competitive pricing, tailored coverage options, convenient online quoting and multi-line account solutions.

Below is a sampling of our Advantage classes.



Healthcare Services

- Physicians Offices
- Dentists
- Occupational/Physical Therapy
- Optometrists
- Chiropractors
- Speech Therapists
- Urgent Care Center



Technology

- Custom Computer Programming Services
- Computer System Design Services
- Data Processing Services
- Website Design & Digital Media
- Computer System Design and Integration
- Custom Software Development
- Hosting and Cloud Computing (IaaS, SaaS, PaaS)
- Internet & Telecommunications Service Provider



Other Services

- General Auto Repair Shops
- Detail Shop-Automotive
- Automotive Exhaust System Repair
- Auto Sound & Communications Equipment & Installation
- Restaurants (no fast food)
- Beauty Salons / Barber Shops
- Office-Administrative Services
- Development Training/Tutoring



Lessors' Risks

- Office/Retail & Service Risk with Limited Roof Sq. Ft.



Manufacturing

- Machine Shops
- Metal Stamping/Sheet Metal
- Tool & Die
- Bolt/Nut/Screw/Washers



Professional Services

- Lawyers
- Veterinarians
- Architects & Engineers
- Real Estate Agents
- Advertising Agencies
- General Management Consulting



Trade Contractors

- Electricians
- Plumbing
- HVAC
- Flooring
- Painters/Wall Covering
- Lawn Care
- Landscape Services
- Commercial Janitorial



Wholesale

- Office Supplies/Stationery
- Hardware & Tool
- HVAC Equipment Supplies
- Office Equipment



Retail

- Clothing Stores
- Beauty & Cosmetic Supply
- Retail Bakeries
- Hardware Stores
- Window Treatment Stores
- Flooring Stores
- Florists

Your Small Commercial Team

Randah Urbina – Small Commercial Sales Mgr
rurbina@hanover.com / 801.541.1445

Dante Fields – Small Commercial Sr UW
dafields@hanover.com / 210.721.4843